

WHO WE ARE

WHAT WE DO

Overview

Stability, scalability and return on investment are fundamental aspects of a project's success. Finding consultants who are experienced and understand the challenges of large organizations is difficult. Finding a firm that regularly offers training for users, developers and administrators is even less frequent. Enfold Systems has assembled an experienced team of developers and consultants to provide all of these key components into one consulting partner. We deliver maintainable systems that are extendable and evolve with your organization.

Build vs. Buy

Development firms typically fail to fully understand their their client's business and therefore ignore the long term view of the system. We offer you Build vs. Buy decision making – evaluation of available software and custom application programming.

In addition we build rich Windows integrations for Plone to take advantage of the Windows framework.

→ To assure the longevity of the Plone installation base – we continually invest the software and its integration to Windows. This integration is a commercial offering. In addition Enfold Server assures an easier upgrade path than versions of Plone solely maintained by their communities.

Understanding the Importance of Design and Brand

The founders of Enfold Systems were instrumental in the consistent identity of Plone as an open source content management system. The Plone brand is the culmination of many years of hard work and understanding of it's audience.

Whether it be your website or your web application – if it does not meet the aesthetic fundamentals for your users (and it lacks usability designed into the interface), you will have an increased cost for adopting the new system. Enfold Systems works with several graphic design firms to ensure that only the best work is delivered on the brand and identity of your website.

Open Source vs. Commercial

An enormous array of software components are available as open source. It is difficult for an outsider looking into this market to know what projects have long-term, sustainable success. Enfold Systems participates in various open source communities and is a key contributor to Plone, one of the most successful web based content management systems.

- Need to leverage open source technologies with your existing commercial infrastructure?
- Looking to deploy a large commercial application built on open source technologies?
- Need to perform due diligence on a particular technology platform? Or architecture on supplementing expensive commercial software with open source technologies?
- Do you need to reuse existing infrastructure but supplement functionality with open source technologies?

Enfold Systems can help you with these challenging issues.

Pricing

We believe primarily in quality of service and delivering solutions focused on stability, scalability and extendibility. Enfold Systems believes in developing software with longevity built into the architecture and application.

Pricing is individual to the client and depends upon many factors. Contact us for an evaluation of your needs and a cost estimate.

Support and Training

It is essential that applications developed for clients are supportable – not only by internal staff (if they are available) but also by the company who built them for a fixed monthly cost. Enfold Systems provides this support and maintenance.

Not only do we support our clients; we want you to be able to succeed on your own. We allocate seats in our regularly scheduled training classes to ensure you have a more thorough understanding of the technologies that were used on your project.

We provide on-site training around the world. Training is provided through a rigorous set of exercises revolving around XP-centric pair programming and unit testing. There is no better way of understanding the system than writing software that uses the system and the tests that ensure that the software works. We train for publicly owned companies, private consulting firms, and end-users who want to leverage Python/Zope/Plone.

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Empowering our clients

Throughout an Enfold Systems engagement our clients are empowered. We want our clients to understand the system and have a practical working experience with the system throughout the development lifecycle. Being involved throughout the process (requirements, implementation and deployment), our clients understand the solution with first hand knowledge in testing and/or developing the software themselves. What is the end result?

→ Almost 8 months after the deployment of the Oxfam America website, the Spanish content was ready to be implemented. Due to previous design decisions, Enfold Systems did not have to be involved. Oxfam re-used the software developed by Enfold and built a new website template structure with updated translations. In less than one man-month, Oxfam America had a sophisticated Spanish website that translators work with.

Success Stories

→ Oxfam America Website

A primary goal of the site was to implement a system that could scale to meet Oxfam's growing organization and donor base for years to come. When the Tsunami crisis occurred, the system was put to the test.

"In the course of ten days during the Tsunami crisis, Oxfam had almost half of its typical yearly visits, and almost 1/3 of its yearly bandwidth – the system performed beautifully", said Internet Manager Nicholas Rabinowitz.

"Our public website offered timely, critical content to our users, while providing a solid gateway to our online donation system."

Value and Values

We provide value with our expertise in a wide range of fields. We also believe that open source is a way to benefit a world-wide community outside of ourselves. Since we are key contributors to Plone, software we develop for our clients is typically released to the community after we complete the project. Many clients enjoy our way of giving back - especially government organizations and non-profits.

→ Divorcenet

"Enfold Systems brought us peace of mind for future growth. Our system was slowing down, while ad revenue and site traffic were climbing daily. We needed experienced professionals to enable extended functionality and ensure the scalability of our site - Enfold Systems delivered!"

Steven Fuchs, Managing Partner.

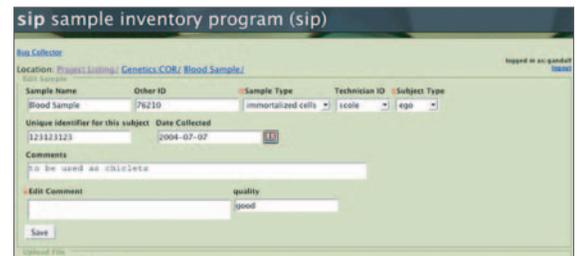
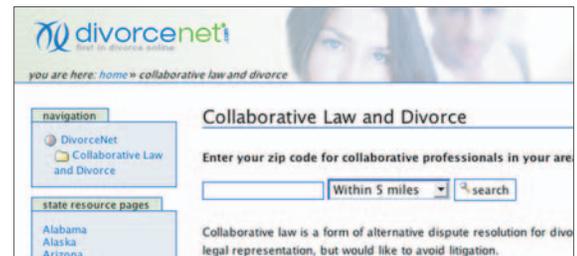
→ Southwest Foundation for Biomedical Research

"The delivered solution far exceeded our expectations",

says Mark Sharp Director of Technology for SFBR.

"The development team showed far reaching vision with their SIP implementation for both our needs and for the research community at large."

The 1.0 release of SIP provides an open source alternative to expensive commercial laboratory inventory software. It was the first deployed Zope 3 application and provides a critical Relational Database integration that has been used in several systems around the world.



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